

News Release

FOR IMMEDIATE RELEASE

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With pix

Manulife chalks up record number of Top Service Awards

Named as top insurance company for eighth year in a row

Hong Kong — For the eighth consecutive year, Manulife (International) Limited (MIL) has walked off with *Next Magazine*'s "Top Service Award" in the "Insurance Company" category. The annual accolade is bestowed following a public ballot and is a confirmation of the insurer's standing in Hong Kong, where its professionalism and customer service are generally recognised to be second to none.

"We are very happy to receive this honour as it underlines yet again the high quality of our customer service," said Michael Huddart, Executive Vice President and General Manager, Hong Kong, MIL. "Manulife has consistently demonstrated the true value of service quality to its customers — and the ongoing commitment by our staff and insurance/financial advisors to ensuring that their service is top-notch is the key to our success as the territory's top life-insurance company."

Next Magazine's "Top Service Awards" is a series of honours that acknowledges the success of companies in achieving service excellence in the eyes of consumers, and aims to enhance the importance of providing top-quality service in a number of sectors. The awards are decided upon through public votes, which are collected by *Next Magazine* and its sister publication *Apple Daily*, as well as through the Next Media website. *Next Magazine* is Hong Kong's most widely circulated weekly general-interest magazine.

Apart from its acknowledged leadership in terms of bringing the best possible service to its customers, Manulife also continues to expand its business scope to cater to their ever-evolving requirements. As well as individual insurance, the Company now offers an extensive range of products and services that cover wealth management, group life and health, pension and mutual funds. And its huge investment in technological development is another crucial contribution to its top-rated attention to its customers' needs.

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“Service quality has long been the top priority of our company, and therefore we provide our staff and advisors with full support and training, ensuring that they meet the diverse needs of our valuable customers at all times,” explained Mr. Huddart.

About Manulife (International) Limited

Manulife (International) Limited is a member of the Manulife Financial group of companies. Manulife Financial is a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and Asia, and primarily through John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$426 billion (approximately HK\$2,889.4 billion) as at March 31, 2007.

Manulife Financial Corporation trades as ‘MFC’ on the TSX, NYSE and PSE, and under ‘0945’ on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

- 30 -

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